

# GLOBAL MARKETS, GLOBAL TECHNOLOGY, AND GLOBAL STUDENTS?

A COMMUNICATIONS CONTRIBUTION TO THE  
WORKSHOP,  
“THE FUTURE OF & TECHNOLOGY”  
UNIVERSITY OF FLORIDA @ GAINESVILLE

UPDATED 2021

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Partner Rohde & Schwarz*



University of Florida

THE

DEPARTMENT OF ELECTRICAL ENGINEERING

With the approval of the Faculty  
hereby recognizes the permanent appointment of

ULRICH L. ROHDE

as

Professor of Electrical Engineering



March 15, 1977

Wayne H. Chen  
Dean, College of Engineering

Donald T. Childers  
Chairman, Department of

# The George Washington University



## THE DEPARTMENT OF ELECTRICAL ENGINEERING

With the approval of the Faculty  
hereby recognizes the permanent appointment of

**Ulrich L. Rohde**

as

**Adjunct Professor of Electrical Engineering**

*Arthur D. Friedman*

Arthur D. Friedman  
Chairman, Department of Electrical

May 4, 1982



## **GLOBAL MARKETS, GLOBAL TECHNOLOGY, GLOBAL STUDENTS**

Using the example of the cell phone industry

# International communications market

- The technologies involved are a combination of analog and digital applications as well as passive and active components.
- The globally/universally useful RF engineering additionally understands
  - A/D converters
  - DSP, digital signal processing (DSP),
  - Micro processor coding in C++
  - Business education (MBA)
  - Innovative design with an eye for quality and reliability of the product.

## Analog Technology, Examples

- RF front ends consists of
  - Analog low noise preamplifiers
  - “Linear mixers”
  - PLL based synthesizers with low power consumption
- Design parameters may be:
  - Noise figure, i.e.:  $< 1\text{dB}$
  - Intermodulation distortion  $\text{IP3} > 1\text{dBm}$
  - Input selectivity,
  - Phase noise ( $-145\text{dBc/Hz}$  @  $200\text{KHz}$ )
  - Settling speed, less than  $1\text{mS}$

# Digital Technology Example

- Analog to digital converters (A/D)
  - Optimized IF frequencies
  - impedance matching
  - Overload vs. noise figure
- Design decisions may be:
  - IF selectivity
  - Coding scheme
  - Composite filters implementation in DSP
  - Automatic gain routines
  - Computational delay time



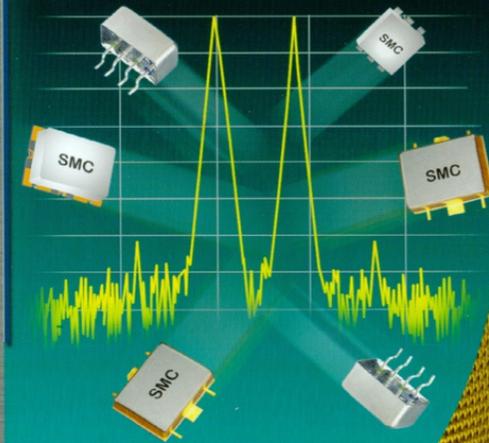
# HIGH PERFORMANCE ANALOG TECHNIQUES

## AN EXAMPLE

### HIGH IP3

When your wireless communications system calls for very low intermodulation distortion and enhanced dynamic range, look into Synergy's new line of **HIGH IP3 MIXERS**. Standard models are available in specialized frequency bandwidths covering UHF, Cellular, PCS and ISM bands. Additional features are low conversion loss and high interport isolation. Most models operate at +17 dBm of local oscillator drive level and exceed +30 dBm of input third order intercept point. Higher L.O. drive level models with higher third order intercept points are also available.

Don't compromise performance...  
specify Synergy's **HIGH IP3 MIXERS**.



For additional information,  
contact Synergy's sales and application team:

Synergy Microwave Corporation  
201 McLean Boulevard, Paterson, NJ 07504  
Tel: (973) 881-8800 ♦ Fax: (973) 881-8361  
E-mail: [sales@synergymw.com](mailto:sales@synergymw.com)  
Web site: [www.synergymw.com](http://www.synergymw.com)

**SYNERGY**  
MICROWAVE CORPORATION

# MIXERS



## **GLOBAL MARKETS, GLOBAL TECHNOLOGY, GLOBAL STUDENTS**

Using the example of the cell phone industry

# Evolution of the cellular technologies



# EVOLUTION OF DIGITAL CELLULAR TECHNOLOGIES

## 2G

### Mainly GSM

Narrowband 270 kHz

Few frequencies  
900/1800/1900 MHz  
No global frequencies

Low datarates, initaly  
9.6 kbps evolving up to  
384 kbps

Very high latency

1991

## 3G

### Mainly WCDMA

Bandwith 5 MHz

Initially 2.1 GHz almost  
global availability  
Evolved to a global  
standard

Data rates 384 kBit/s  
evolving to 42 Mbit/s

Medium latency  
Suffered from IPR  
fights

2002

## 4G

### LTE

Flexible bandwidth up  
to 20MHz

Deployed from 400  
MHz to 3.7 GHz

Data rates from 40  
Mbit/s to todays 1.2  
Gbit/s

Low latency

2010

## 5G

### 5G NR

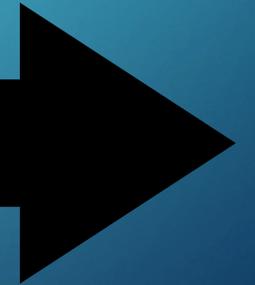
Scalable bandwidth up  
to 400 MHz

Frequencies up to 53  
GHz

Very high data rates

Ultra low latency  
possible

2019





# GLOBAL MARKETS, GLOBAL TECHNOLOGY, GLOBAL STUDENTS

Winners and others: Some examples

# Winners

- Apple
  - Entered the mobile world 2007
  - Most profitable since manufacturer 2009
- Samsung
  - Scale of economy
  - In house touch screen expertise
  - Worlds largest manufacturer
- Google
  - Android has 85% market share as mobile OS
  - 38% of all devices connected to the internet are using Android
  - 2021 – 3 billion active devices

# OTHERS

## Nokia

- 2009 the largest cellphone maker in the world
- Too proud to adopt Android
- Strong innovation culture – failed to bring innovations to the market – sold to Microsoft – Name sold to HMD

## Motorola

- Sold to Google – sold to Lenovo

## Ericsson

- Cellphones was a mean to sell infrastructure - when 3G matured – not capable to compete.
- Sold to Sony

## Blackberry

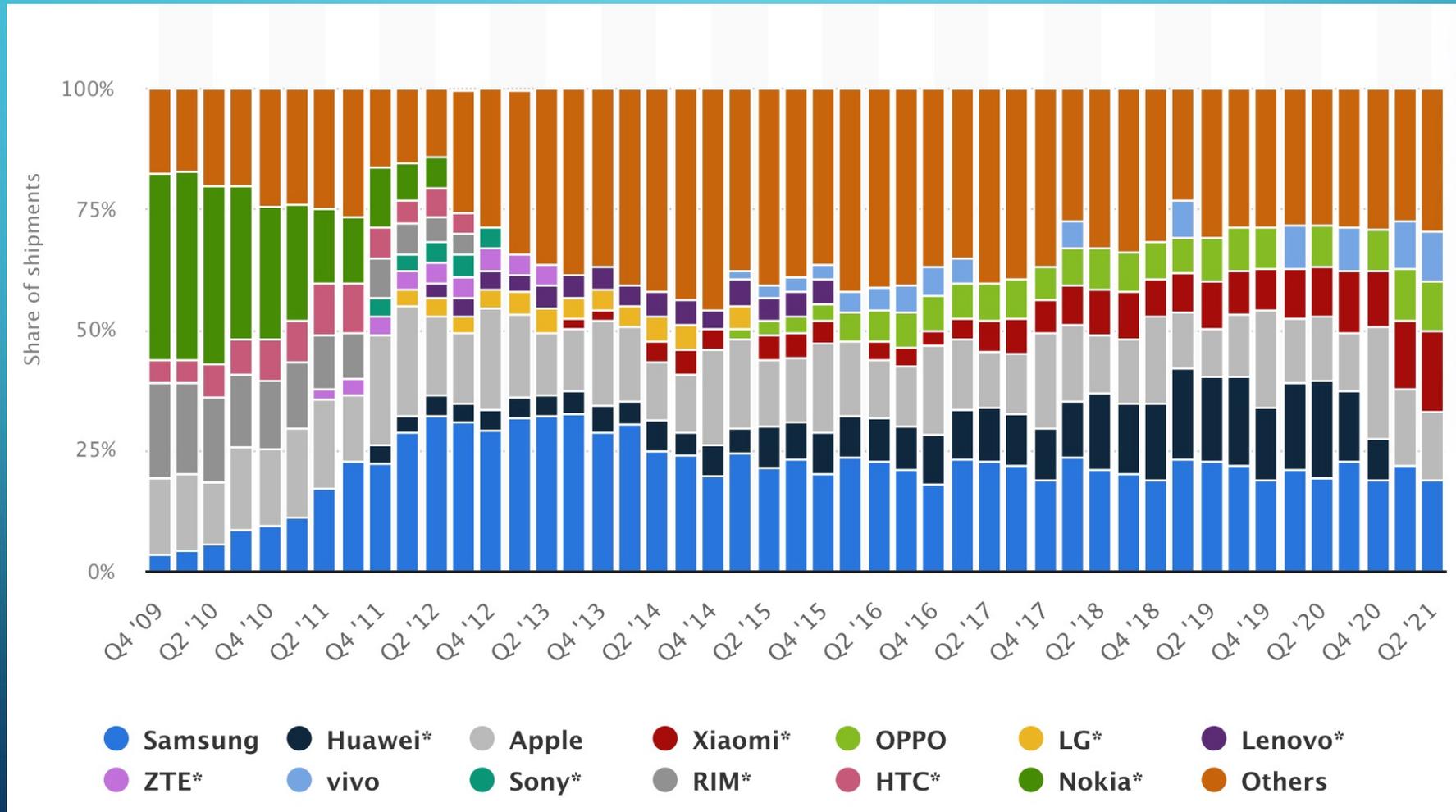
- Focused on messaging
- Missed the touch screen revolution

## Huawei

- First cellphones 2003
- 2019 worlds second largest supplier of smartphones
- "Killed" by US trade sanctions

# CELLPHONE SHIPMENTS UNTIL 2021

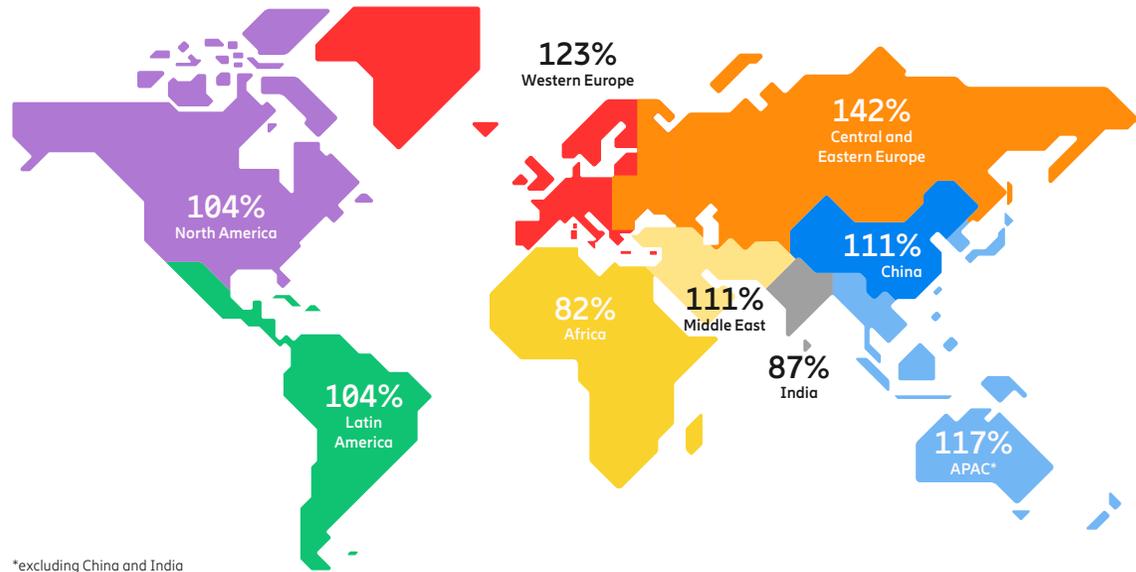
SOURCE: WWW.STATISTA.COM





## **GLOBAL MARKETS, GLOBAL TECHNOLOGY, GLOBAL STUDENTS**

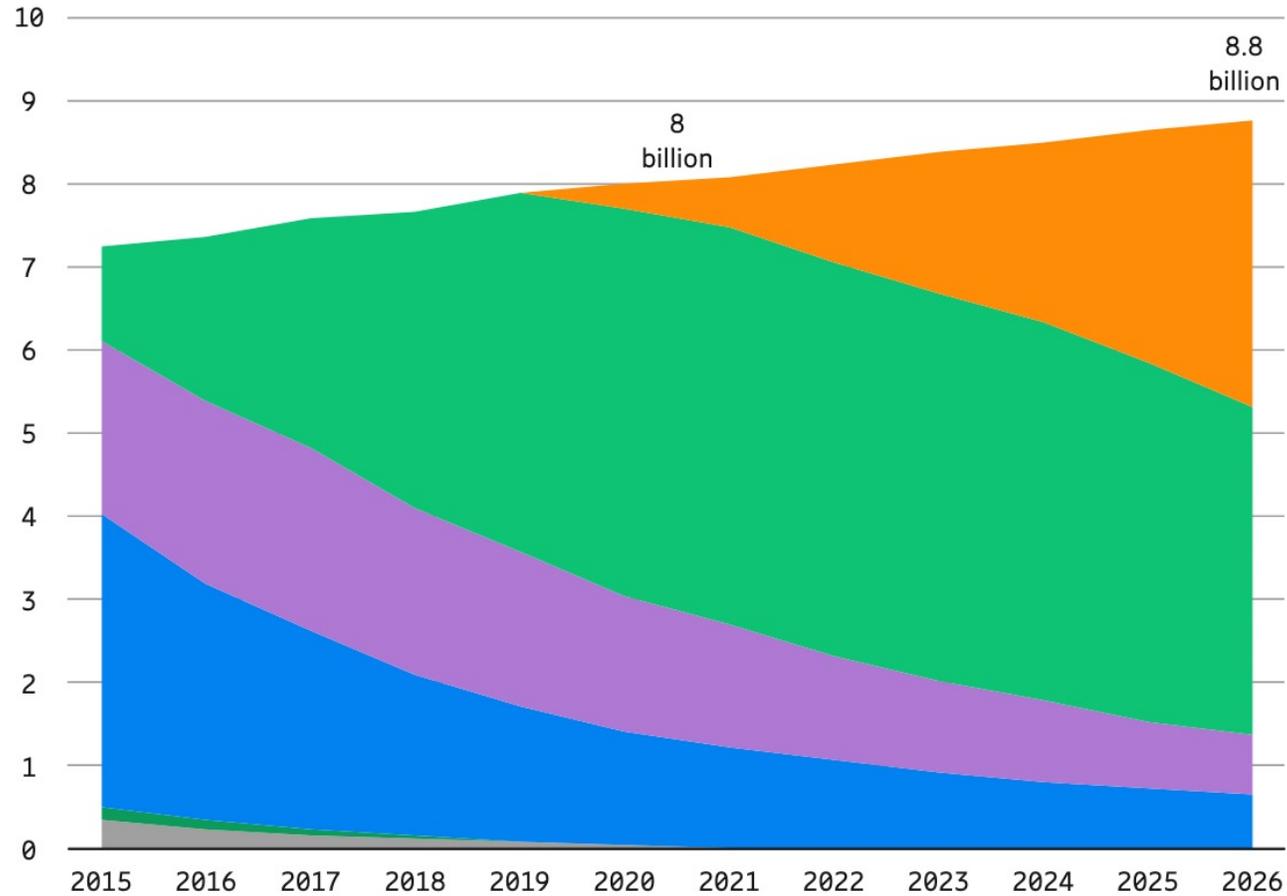
**Looking Forward: What will drive the technological  
development?**



# LTE A TRUELY GLOBAL TECHNOLOGY SUBSCRIPTION PENETRATION 2018

SOURCE: ERICSSON MOBILITY REPORT

Figure 1: Mobile subscriptions by technology (billion)



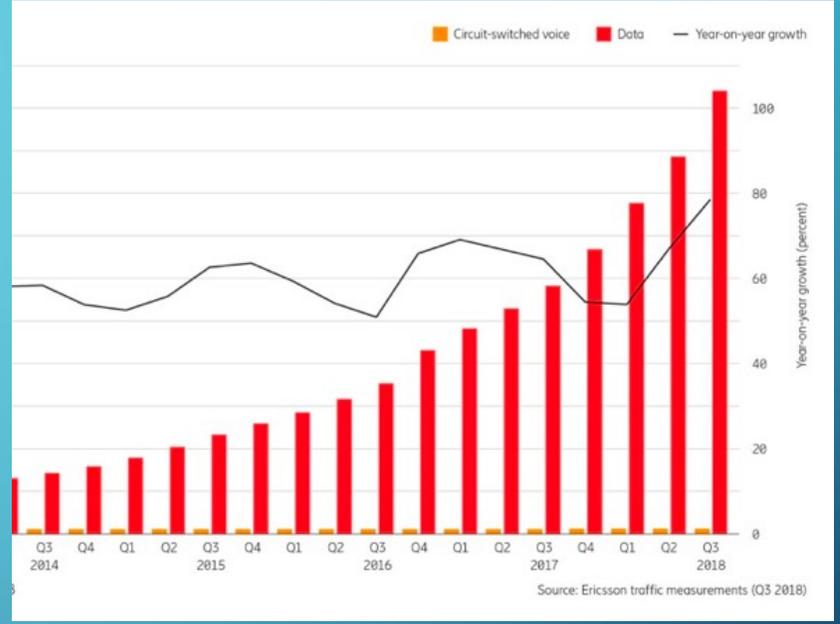
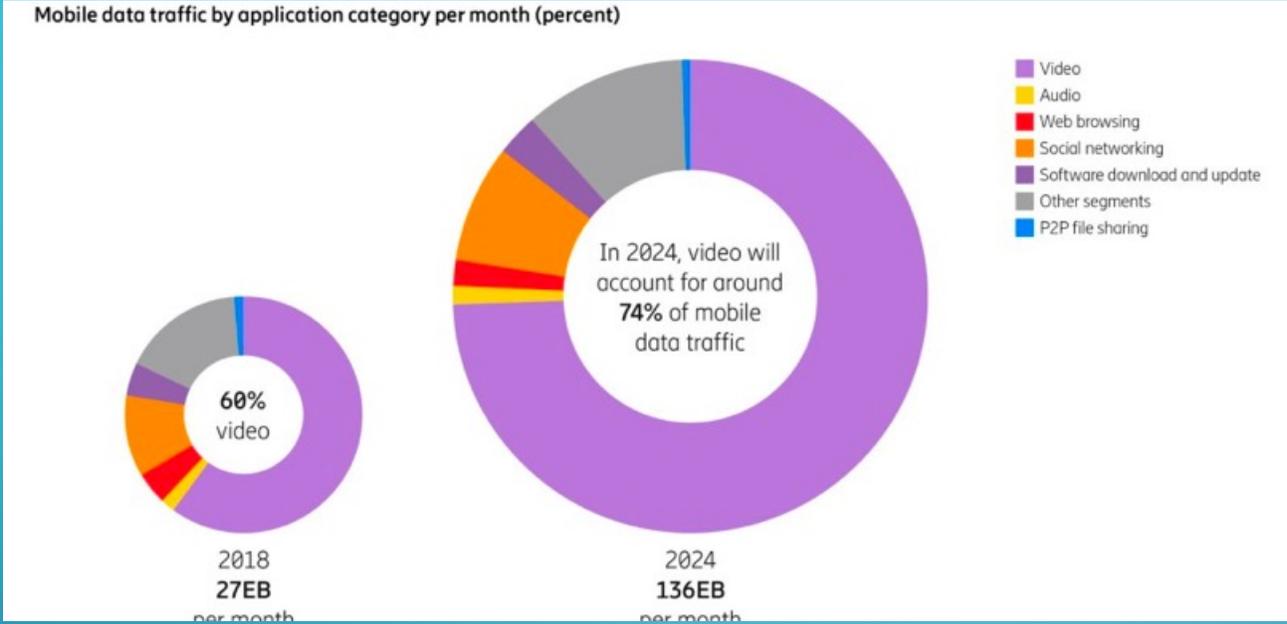
3.5bn

In 2026, 3.5 billion 5G subscriptions are forecast.

Note: IoT connections are not included in this graph. Fixed wireless access (FWA) connections are included.

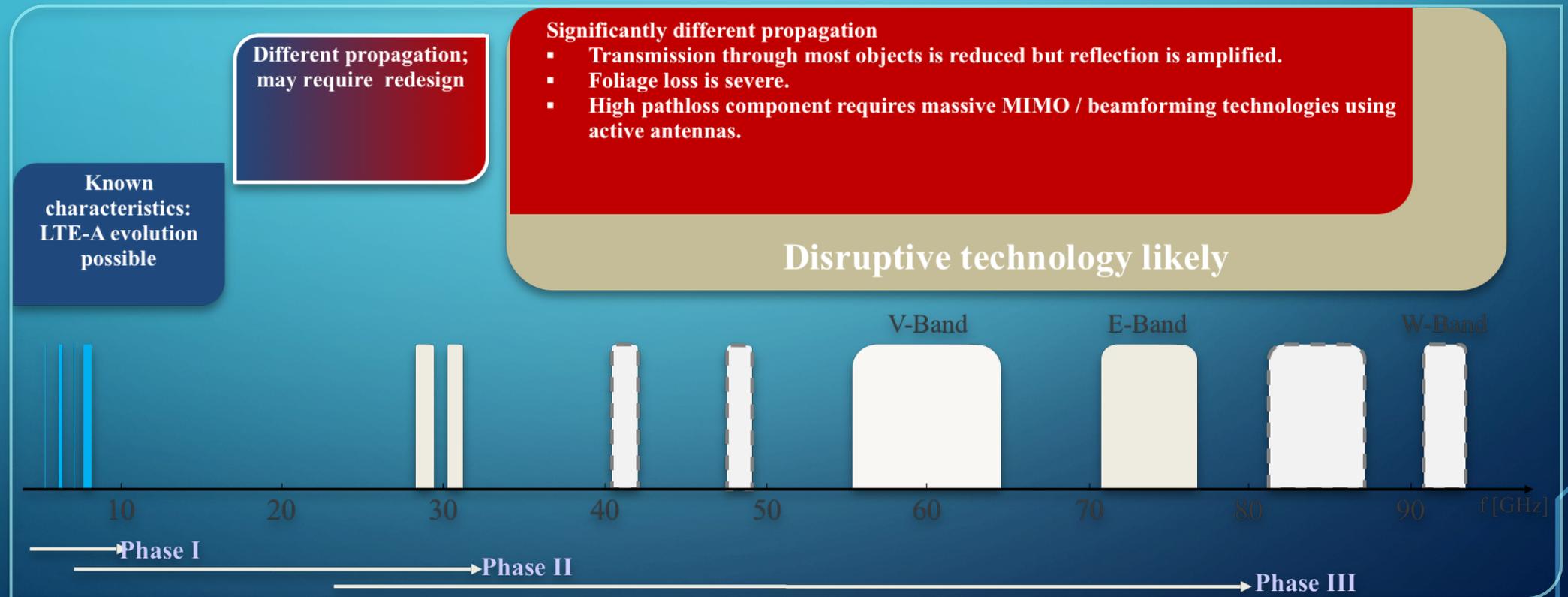
# THE FUTURE OF WIRELESS TECHNOLOGIES

SOURCE: ERICSSON MOBILITY REPORT

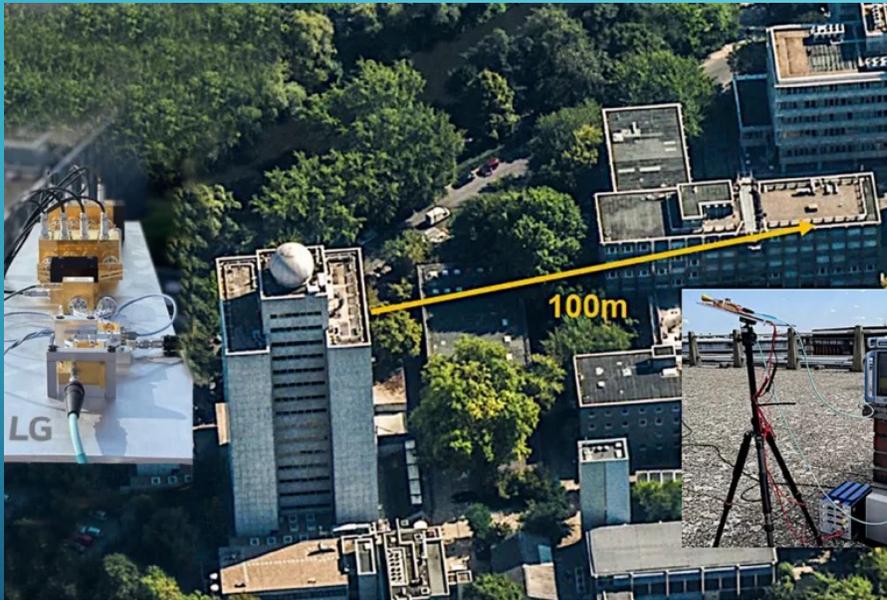


**DATA WILL BE DRIVING THE FUTURE OF THE CELLULAR INDUSTRY**

# HIGHER DATA RATES REQUIRES BANDWIDTH ONLY AVAILABLE AT HIGHER FREQUENCIES



# FIRST 6G DEMOSTRATORS USING D-BAND AIMING FOR COMMERCIALIZATION 2029



<https://www.lgnewsroom.com/2021/08/lg-records-6g-thz-band-milestone/>

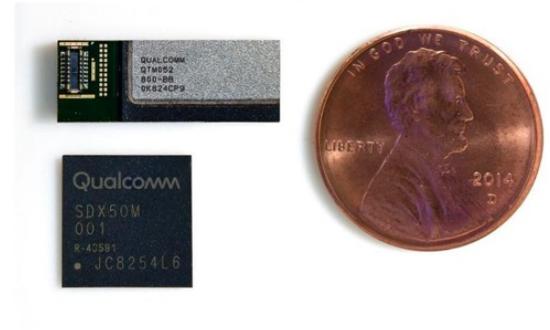


## GLOBAL MARKETS, GLOBAL TECHNOLOGY, GLOBAL STUDENTS

How has the cellphone antenna developed over the years ?



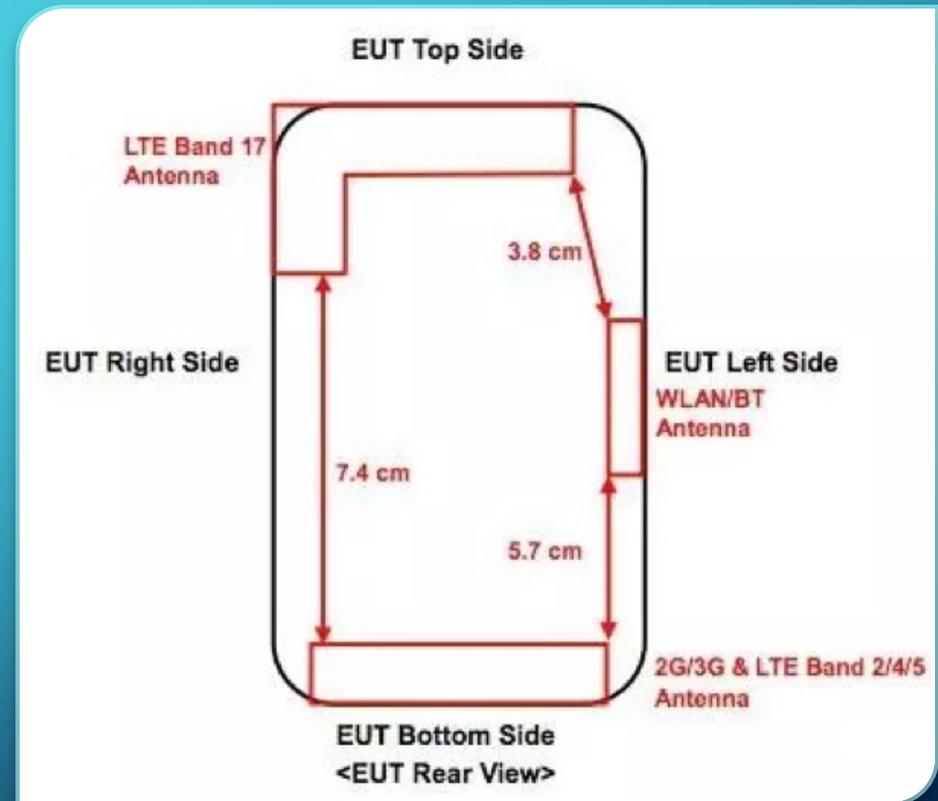
**Qualcomm QTM052 mmWave  
Antenna Module & Snapdragon  
X50 5G modem**



# Antennas in a modern cellphone

## Not just one antenna

- Up to 10 different frequency bands
- Multiple cellular technologies:  
GSM, UMTS, LTE, TD-SCDMA
- Non cellular technologies: WiFi, Bluetooth, GPS, Glonass, Galileo, Baidu, NFC
- Receive diversity antennas

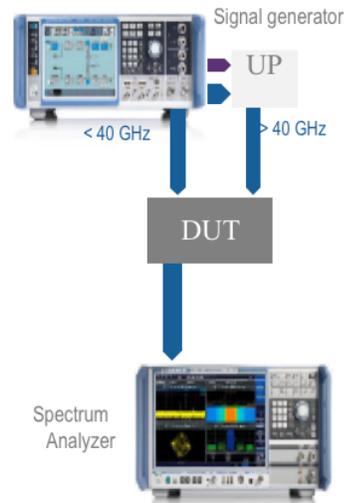




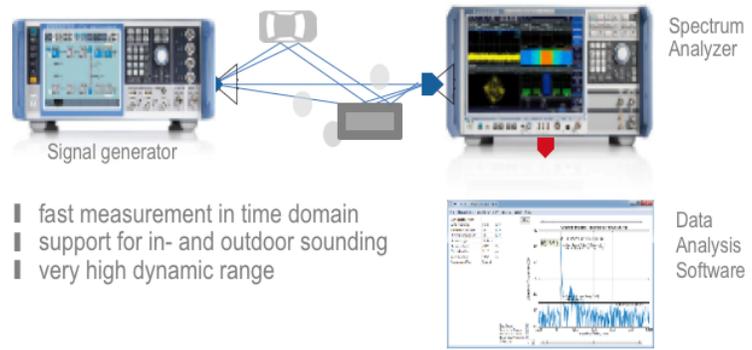
## GLOBAL MARKETS, GLOBAL TECHNOLOGY, GLOBAL STUDENTS

What tools are available for the RF engineers ?

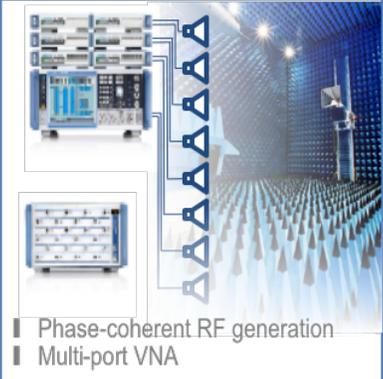
### Wideband Signal Testing



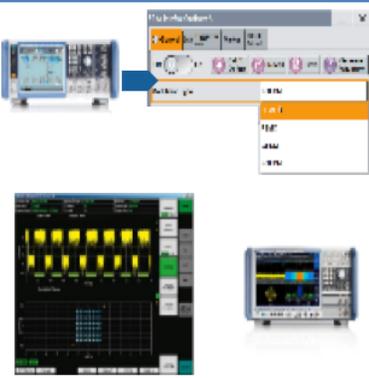
### Channel Sounding Solution



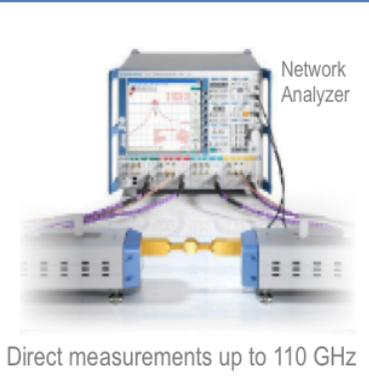
### Massive MIMO - Beamforming



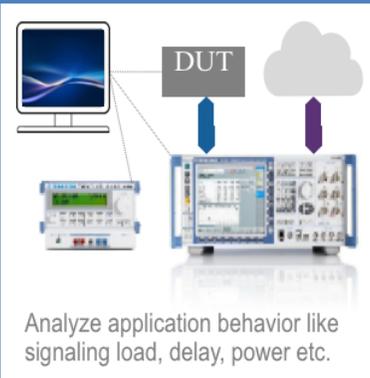
### New 5G PHY Candidates



### Component Characterization



### E2e Application Testing





# GLOBAL MARKETS, GLOBAL TECHNOLOGY, GLOBAL STUDENTS

Requirements For Modern Adaptive Students



# Requirements For Modern Adaptive Students

Fewer young people nowadays choose engineering education, and what is even more worrisome is the fact that the most gifted students decide to study at the faculties of computer science and engineering, choosing zeros and ones over microwaves or curl and divergence. The said zeros and ones are significantly easier to comprehend than the area of curl and divergence.



# Requirements For Modern Adaptive Students

Therefore, as a consequence, the computer students score higher than those who study the microwaves area, while putting, in fact, less effort into their learning. Difficult curriculum and fewer opportunities to obtain high grades cause the students to lose interest in microwaves.

# Requirements For Modern Adaptive Students

“The only person who is educated is the one who has learned how to learn and change”

The general demand to master new skills results from constantly modernizing technologies.

“The world does not pay for what a person knows. But it pays for what a person does with what he knows.”

Reference: Josef W. Modelski, MTT-S Microwave Magazine, August 2008

<https://www.b-tu.de/ag-hochfrequenztechnik/>

<https://www.unibw.de/universitaet/ehrensenatoren/prof-dr-ulrich-rohde>

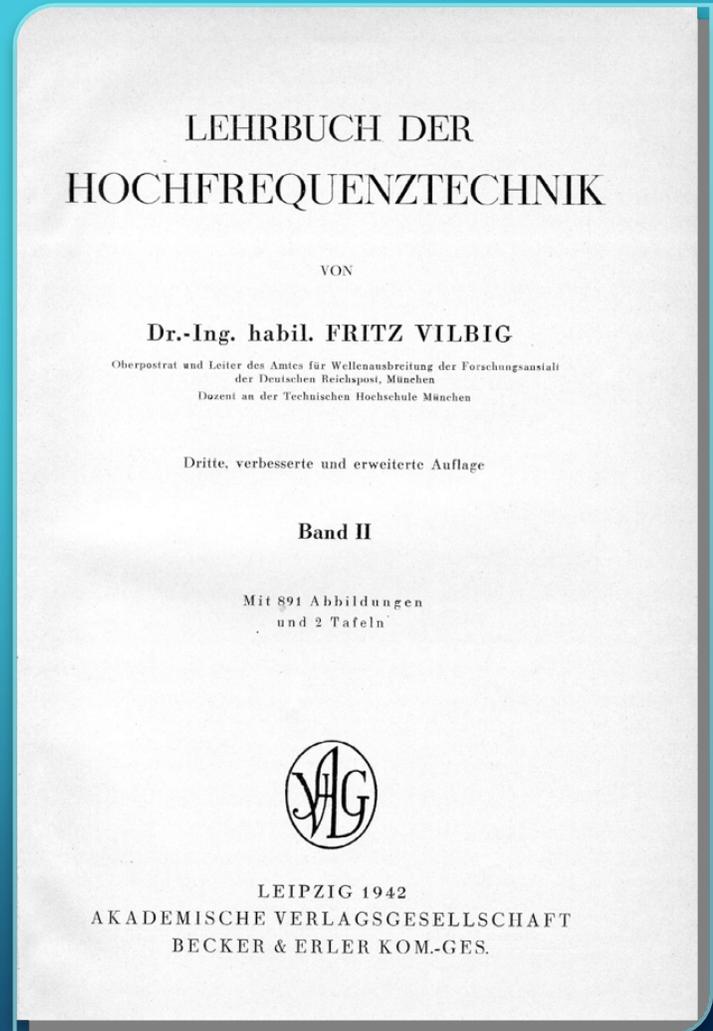


# GLOBAL MARKETS, GLOBAL TECHNOLOGY, GLOBAL STUDENTS

Literature

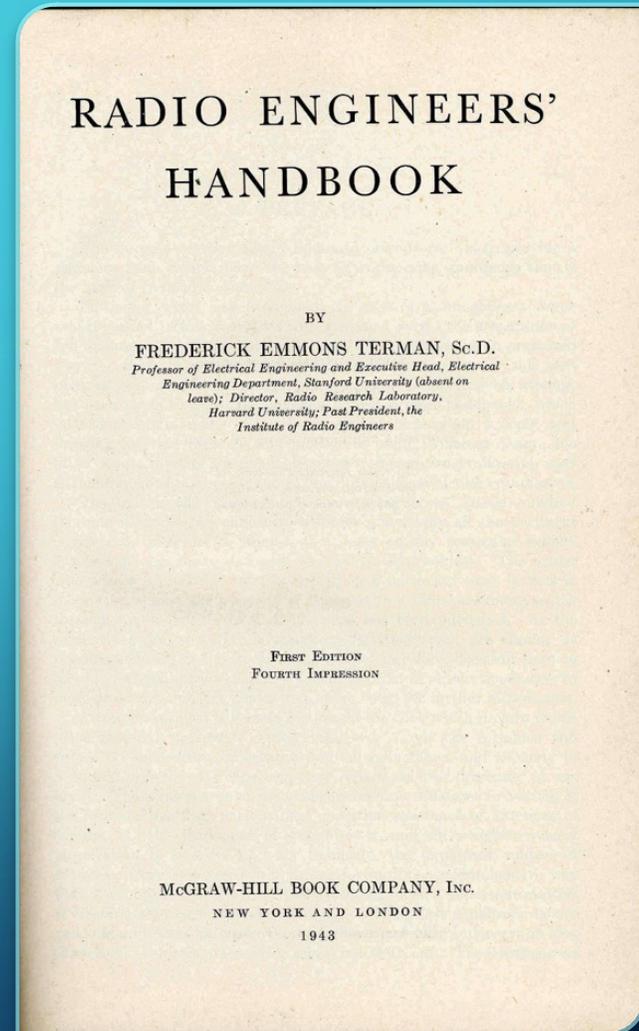
From 1942

- RF/Microwave Education (in German)
- Focus mostly on theory
- No international conferences
- No technology exchange or transfer due to language problems
- No digital technology (did not exist at that time)



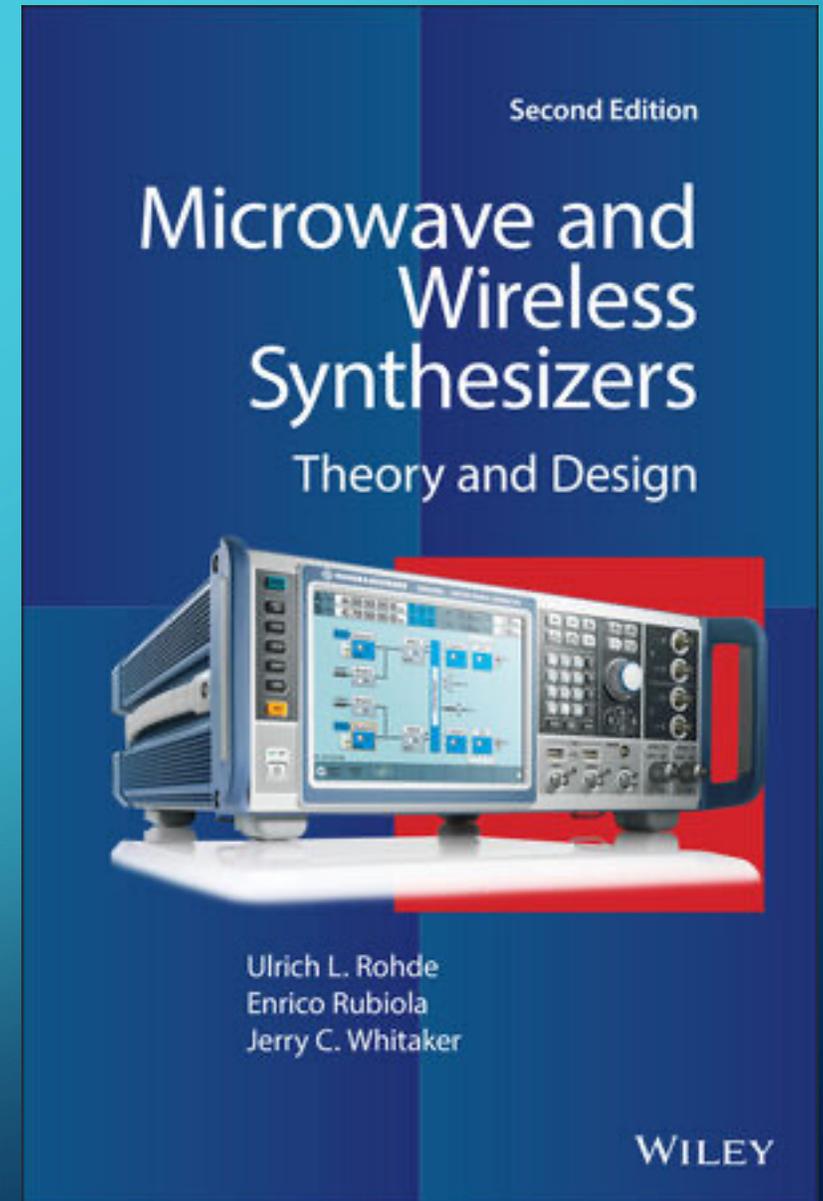
From 1943

- The State of the Art text book for radio engineering
- Probably the best comprehensive US radio electrical engineering book ever written. Used in all English speaking countries.
- Contains only analog circuitry  
(Digital technology did not exist at that time)



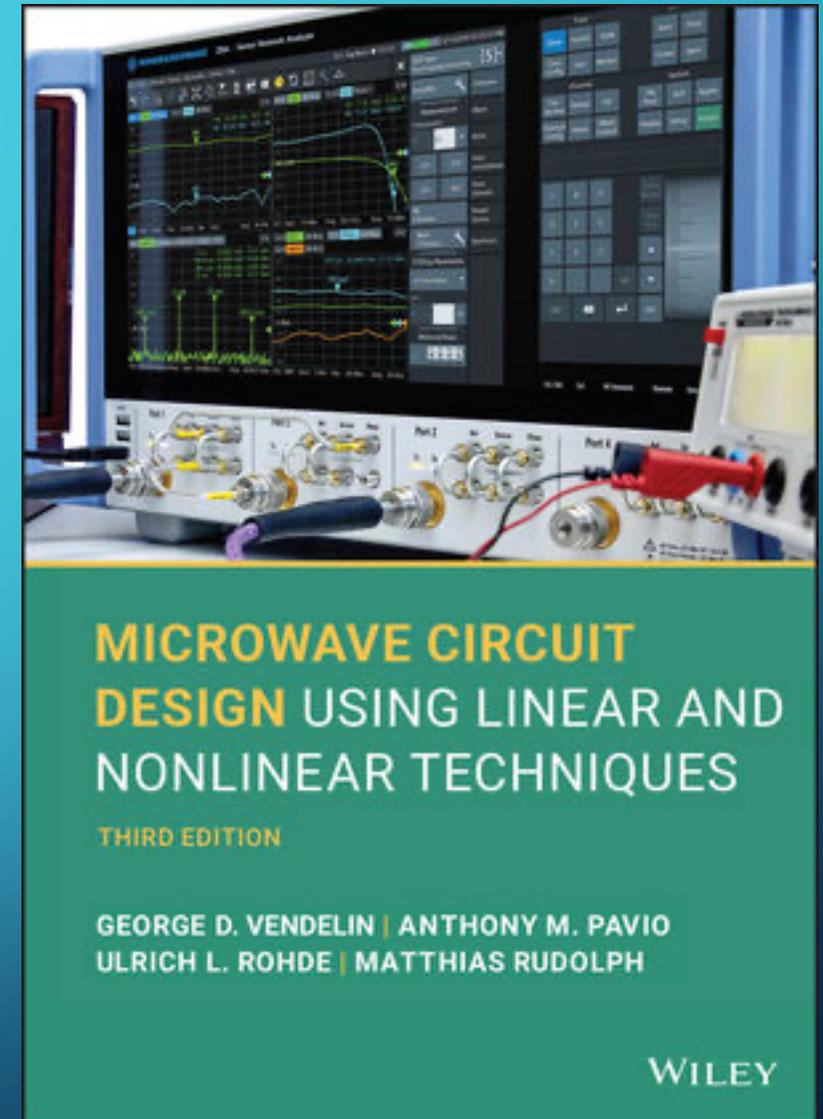
From 1997

- Microwave and Wireless Synthesizers-the first book to emphasize both practical circuit information from RF to millimeter-wave frequencies and up-to-date theory.
- In-depth look at the practical side of the phase-lock loop (PLL) in synthesizers-including special loops, loop components, and practical circuits-material
- Third edition 2021



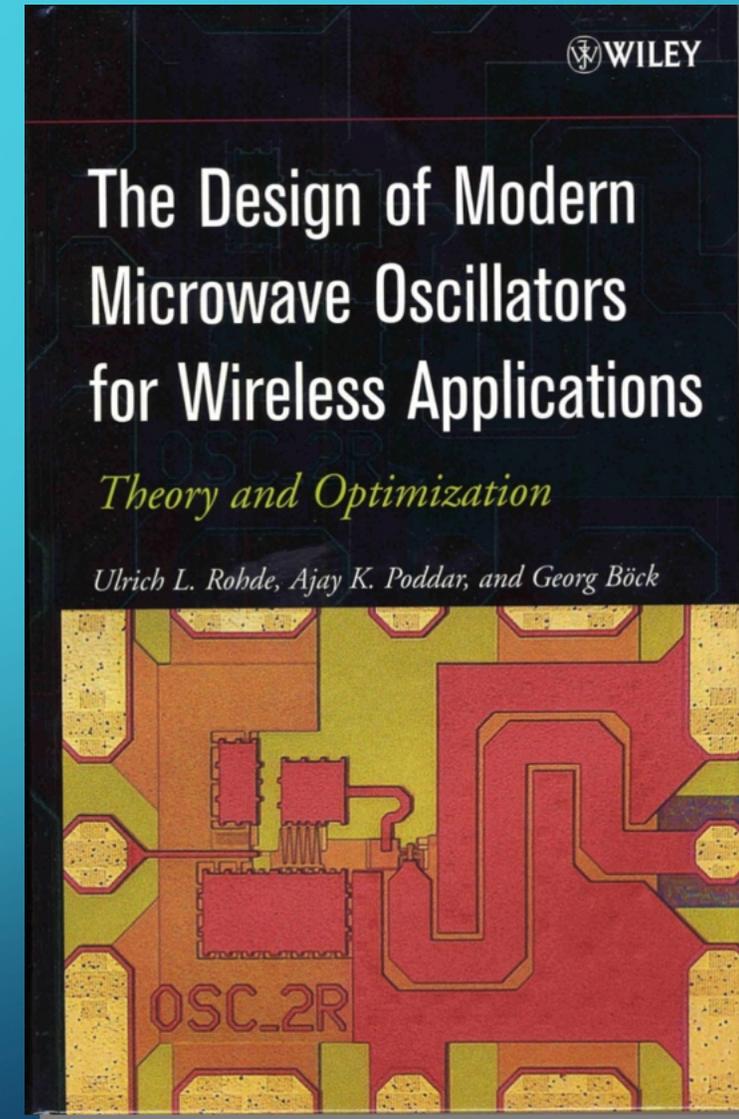
From 2005

- Linear and nonlinear circuit analysis treatment  
3rd edition 2021
- Best in class
- Covers all relevant material
- Ideal reference material



From 2005

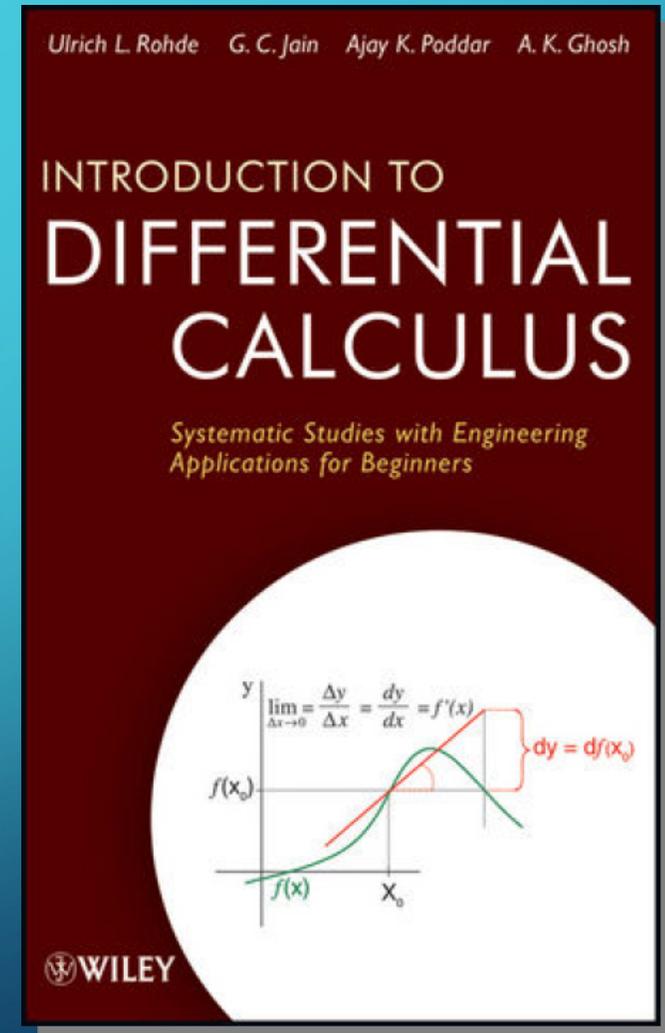
- Oscillator performance can make or break a system performance
- Covers RF to millimeter wave circuits
- Most advanced text book on this topic
- Ideal reference material



From 2012

Introduction to Differential Calculus fully engages readers by presenting the fundamental theories and methods of differential calculus and then showcasing how the discussed concepts can be applied to real-world problems in engineering and the physical sciences.

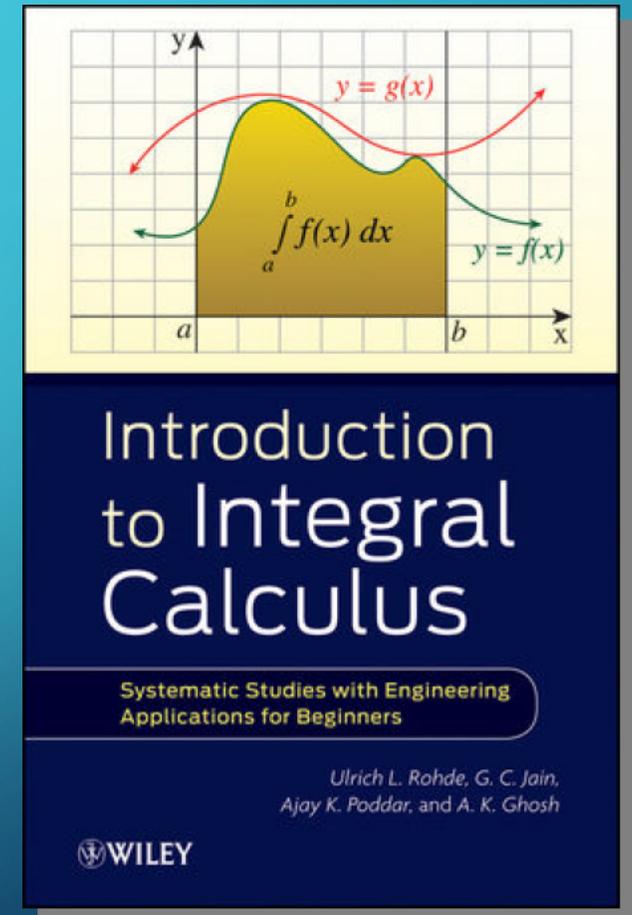
- Concepts of function, continuity, and derivative
- Properties of exponential and logarithmic function
- Inverse trigonometric functions and their properties
- Derivatives of higher order
- Methods to find maximum and minimum values of a function
- Hyperbolic functions and their properties



From 2012

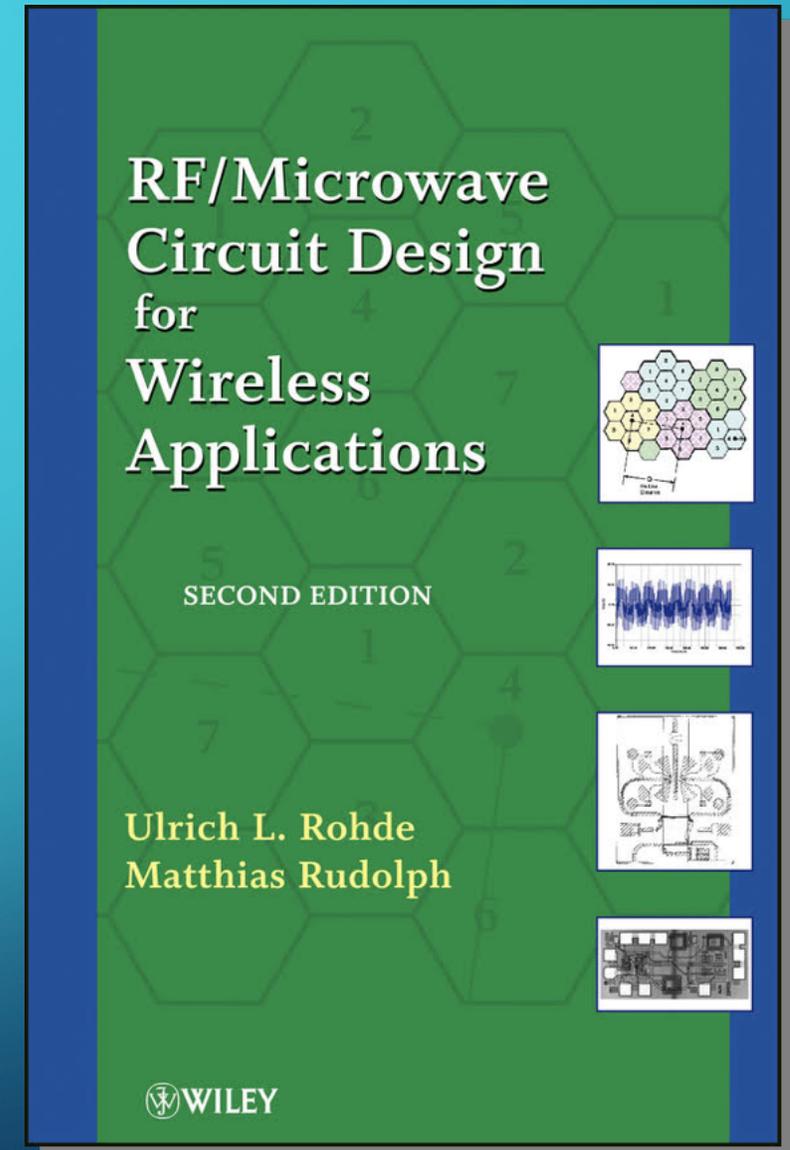
Integration is an important function of calculus, and Introduction to Integral Calculus combines fundamental concepts with scientific problems to develop intuition and skills for solving mathematical problems related to engineering and the physical sciences

- Mastering and applying the first and second fundamental theorems of calculus to compute definite integrals
- Defining the natural logarithmic function using calculus
- Evaluating definite integrals
- Calculating plane areas bounded by curves
- Applying basic concepts of differential equations to solve ordinary differential equations



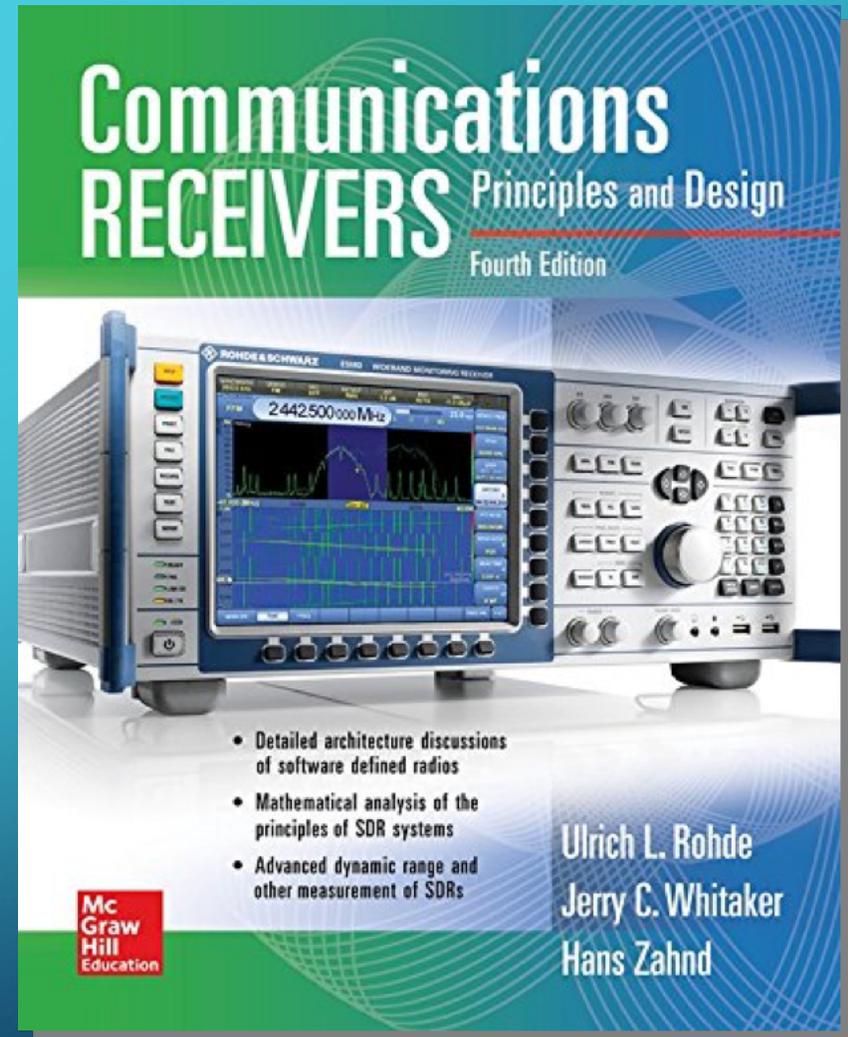
From 2013

- Education in English international technology language
- Focus on theory and real life application
- Material presented at international conferences
- Result of technology exchange or transfer
- Covers modern cellular radio technology, analog and digital



From 2017

- State of the art communication technology
- Covers high performance application
- Good reference for past and modern design

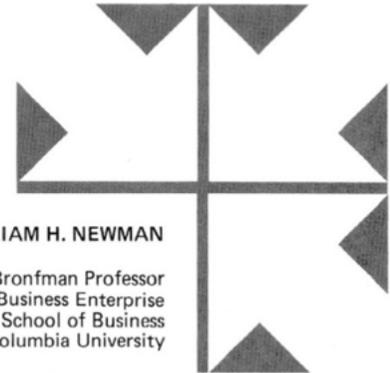


From 2009

- Success by implementing strategy, policies and central management
- Focus on market needs and cost effective manufacturing
- Watch your competitors at international conferences and adapt products
- Learn from technology exchange

# STRATEGY, POLICY, AND CENTRAL MANAGEMENT

Seventh Edition



WILLIAM H. NEWMAN

Samuel Bronfman Professor  
of Democratic Business Enterprise  
Graduate School of Business  
Columbia University

JAMES P. LOGAN

Professor of Management  
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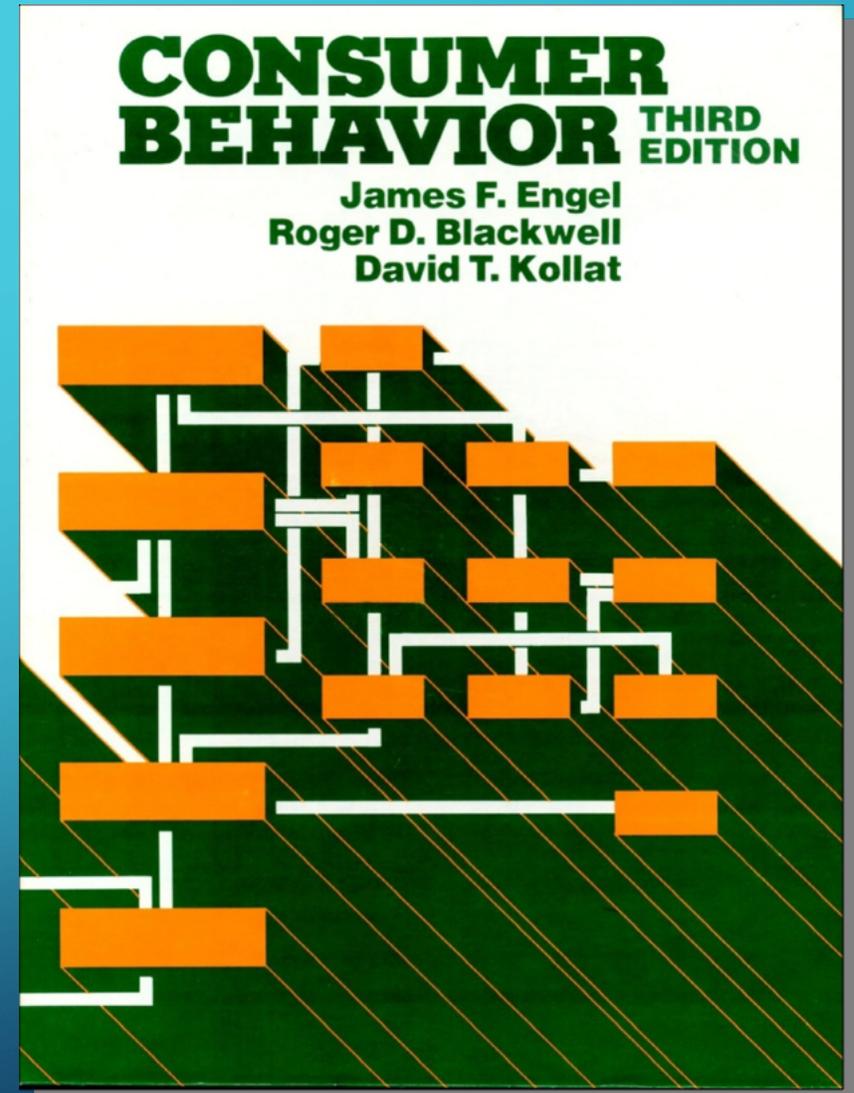
G48

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CINCINNATI WEST CHICAGO, ILL. DALLAS PELHAM MANOR, N.Y.  
PALO ALTO, CALIF. BRIGHTON, ENGLAND

From 2009

- Success by watching consumer behavior
- Listen to the customers needs
- Decisions are made on perceptions more often than reality
- Compatibility with existing technologies or products is key to success



# Thank You



- You need a good mix between tradition and society demands
- Students come from all countries and become global professionals
- Country barriers are disappearing
- Success lies in education and commitment to excellency
- Good luck with all the Pomp and Circumstances !